

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013



7(a) LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$ 22,259,000	431
2	SOVEREIGN BANK	\$ 11,654,800	104
3	ROCKLAND TRUST COMPANY	\$ 10,052,900	61
4	TD BANK	\$ 11,108,200	55
5	CAMBRIDGE SAVINGS BANK	\$ 13,685,300	52
6	SOUTH SHORE BANK	\$ 3,040,600	43
7	PEOPLE'S UNITED BANK	\$ 9,689,400	29
8	FIRST TRADE UNION BANK	\$ 9,170,500	29
9	UNIBANK FOR SAVINGS	\$ 2,922,400	27
10	COMMERCE BANK & TRUST COMPANY	\$ 1,439,100	26
11	CAPE COD FIVE CENTS SAVINGS BK	\$ 3,100,600	25
12	BANKFIVE	\$ 1,959,000	24
13	MONSON SAVINGS BANK	\$ 1,658,800	24
14	MOUNTAINONE BANK	\$ 6,573,500	23
15	ENTERPRISE BK & TR CO	\$ 4,952,000	23
16	LEADER BANK	\$ 6,251,000	22
17	MUTUALONE BANK	\$ 2,519,800	18
18	LIVE OAK BANKING COMPANY	\$ 14,084,700	17
19	RBS CITIZENS	\$ 1,353,000	16
20	WELLS FARGO BANK	\$ 8,690,000	14
21	MERRIMACK VALLEY FCU	\$ 932,000	14
22	LEE BANK	\$ 770,200	14
23	SALEM FIVE CENTS SAVINGS BANK	\$ 5,737,300	13
24	WEBSTER BANK	\$ 3,349,000	13
25	MIDDLESEX SAVINGS BANK	\$ 2,940,000	13
26	GEORGETOWN BANK	\$ 1,920,500	13
27	DIGITAL FCU	\$ 643,700	13
28	HARBORONE BANK	\$ 385,600	13
29	MUTUAL FED. SAVINGS BK OF PLYM	\$ 2,240,000	12
30	UNITED BANK	\$ 1,621,400	12
31	BANK OF CAPE COD	\$ 1,121,000	12
32	CENTURY BANK AND TRUST COMPANY	\$ 3,075,100	11
33	FIRST NIAGARA BANK	\$ 1,683,400	11
34	MECHANICS COOPERATIVE BANK	\$ 1,439,600	11
35	BOSTON PRIVATE BK & TR CO	\$ 2,560,000	10
36	SOUTHBRIDGE SAVINGS BANK	\$ 1,672,000	8
37	S-BANK	\$ 1,441,200	8
38	MILFORD NATL BK & TR CO	\$ 1,288,800	8
39	AVIDIA BANK	\$ 5,905,000	7
40	EAST BOSTON SAVINGS BANK	\$ 2,347,000	7
41	GREENFIELD CO-OPERATIVE BANK	\$ 1,751,400	7
42	HOMETOWN BANK	\$ 1,406,500	7
43	BANK OF AMERICA	\$ 1,380,000	7
44	GREENFIELD SAVINGS BANK	\$ 1,246,200	7
45	SPENCER SAVINGS BANK	\$ 634,000	7

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013

46	ROCKPORT NATIONAL BANK	\$	454,300	7
47	CELTIC BANK CORPORATION	\$	1,790,000	6
48	THE BANK OF CANTON	\$	710,600	6
49	LEOMINSTER CU	\$	696,400	6
50	INSTITUTION FOR SAVINGS IN NEW	\$	614,000	6
51	WORKERS CU	\$	508,800	6
52	FIDELITY CO-OPERATIVE BANK	\$	1,382,600	5
53	BROOKLINE BANK	\$	750,000	5
54	BEVERLY CO-OPERATIVE BANK	\$	468,700	5
55	CHICOPEE SAVINGS BANK	\$	370,000	5
56	CHARLES RIVER BANK	\$	339,000	5
57	NORTHEAST COMMUNITY BANK	\$	1,675,000	4
58	THE BANCORP BANK	\$	1,311,500	4
59	ADAMS COMMUNITY BANK	\$	1,126,300	4
60	THE PROVIDENT BANK	\$	1,050,000	4
61	BLUE HILLS BANK	\$	700,000	4
62	FREEDOM CU	\$	235,000	4
63	NATL GRAND BK OF MARBLEHEAD	\$	220,000	4
64	WEYMOUTH BANK	\$	120,000	4
65	NEWTEK SMALL BUS. FINANCE INC.	\$	3,120,000	3
66	INDEPENDENCE BANK	\$	2,500,000	3
67	HOLBROOK CO-OPERATIVE BANK	\$	1,780,000	3
68	EDGARTOWN NATIONAL BANK	\$	1,350,000	3
69	HAVERHILL BANK	\$	525,000	3
70	SPIRIT OF TEXAS BANK	\$	478,500	3
71	READING CO-OPERATIVE BANK	\$	360,000	3
72	SALISBURY BANK & TRUST COMPANY	\$	292,000	3
73	BRISTOL COUNTY SAVINGS BANK	\$	250,000	3
74	ROLLSTONE BANK & TRUST	\$	230,000	3
75	BRIDGEWATER SAVINGS BANK	\$	190,000	3
76	BAYCOAST BANK	\$	185,000	3
77	WESTFIELD BANK	\$	160,000	3
78	BERKSHIRE BANK	\$	114,000	3
79	BAY STATE SAVINGS BANK	\$	920,000	2
80	CONESTOGA BANK	\$	748,900	2
81	CAMBRIDGE TRUST COMPANY	\$	590,000	2
82	FREEDOM NATIONAL BANK	\$	550,000	2
83	OPTIMA BANK & TRUST COMPANY	\$	500,000	2
84	HANSCOM FCU	\$	488,700	2
85	COASTWAY COMMUNITY BANK	\$	410,000	2
86	FIRST COMMONS BANK	\$	350,000	2
87	NORTHERN MASS TELEPHONE WORKER	\$	312,000	2
88	AMERICAN NATIONAL BANK	\$	258,500	2
89	BANKGLOUCESTER	\$	215,000	2
90	NBT BANK	\$	200,000	2
91	LIBERTY BAY CU	\$	196,000	2
92	WEBSTER FIRST FCU	\$	188,600	2
93	SIMSBURY BK & TR COMPANY INC.	\$	180,000	2
94	BANK RHODE ISLAND	\$	125,000	2
95	CENTRAL ONE FCU	\$	100,000	2
96	FLORENCE SAVINGS BANK	\$	70,000	2
97	EVERETT CO-OPERATIVE BANK	\$	40,000	2
98	NOAH BANK	\$	2,920,000	1
99	COMPASS BANK	\$	1,476,000	1
100	STEARNS BK	\$	1,378,000	1

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013

101	CLINTON SAVINGS BANK	\$	1,250,000	1
102	CAPITALSOURCE BANK	\$	952,000	1
103	LCA BANK CORPORATION	\$	900,000	1
104	BANKNEWPORT	\$	846,000	1
105	EAST CAMBRIDGE SAVINGS BANK	\$	800,000	1
106	MASSACHUSETTS BUSINESS	\$	700,000	1
107	PENTUCKET BANK	\$	500,000	1
108	PACIFIC CITY BANK	\$	410,000	1
109	COLUMBIA STATE BANK	\$	350,000	1
110	JEANNE D' ARC CU	\$	300,000	1
111	BRANCH BK. & TR CO	\$	250,000	1
112	NORTH SHORE BANK	\$	200,000	1
113	HAMPDEN BANK	\$	165,000	1
114	KENNEBUNK SAVINGS BANK	\$	150,000	1
115	THE SAVINGS BANK	\$	150,000	1
116	DEAN CO-OPERATIVE BANK	\$	100,000	1
117	CRESCENT CU	\$	80,000	1
118	SCITUATE FEDERAL SAVINGS BANK	\$	75,000	1
119	WALPOLE CO-OPERATIVE BANK	\$	70,500	1
120	GREYLOCK FCU	\$	50,000	1
121	WEBSTER FIVE CENTS SAVINGS BK	\$	50,000	1
122	GFA FCU	\$	44,000	1
123	EASTHAMPTON SAVINGS BANK	\$	40,000	1
124	SEED	\$	40,000	1
125	PEOPLESBANK	\$	25,000	1
126	SUPERIOR FINANCIAL GROUP, LLC	\$	15,000	1
127	NORTH BROOKFIELD SAVINGS BANK	\$	10,000	1
	Grand Total	\$	242,451,400	1525
	504 LOANS			
RANK	LENDER NAME		GROSS \$\$ AMOUNT	# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$	54,998,000	104
2	BAY COLONY DEVEL CORP	\$	48,159,000	79
3	NEW ENGLAND CERT. DEVEL CORP	\$	27,171,000	44
4	SOUTH EASTERN ECONOMIC DEVEL C	\$	16,107,000	31
5	CAPE & ISLANDS COMMUN DEVELOPM	\$	2,615,000	7
6	SOUTH SHORE ECONOMIC DEVEL COR	\$	1,746,000	4
7	WORCESTER BUS. DEVEL CORP	\$	1,071,000	2
8	DORCHESTER BAY ECONOMIC DEVEL	\$	346,000	1
9	OCEAN ST. BUS. DEVEL AUTHORITY	\$	147,000	1
	Grand Total	\$	152,360,000	273
	3rd PARTY			
RANK	LENDER NAME		GROSS \$\$ AMOUNT	# LOANS
1	Eastern Bank	\$	12,248,785	19
2	Rockland Trust Company	\$	15,652,596	18
3	Enterprise Bank and Trust Company	\$	4,553,070	17
4	Middlesex Savings Bank	\$	11,332,944	14
5	First Trade Union Bank	\$	8,276,869	14
6	Cape Cod Five Cents Savings Bank	\$	3,661,575	11
7	People's United Bank	\$	10,740,157	7
8	TD Bank	\$	7,747,400	7
9	Bank of America	\$	3,713,731	7

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013

10	Leader Bank	\$	1,754,500	6
11	Sovereign Bank	\$	3,987,500	5
12	Bank of Cape Cod	\$	3,020,500	5
13	Century Bank and Trust Company	\$	1,890,000	5
14	Salem Five Cents Savings Bank	\$	1,835,566	5
15	Brookline Bank	\$	7,689,750	4
16	Bristol County Savings Bank	\$	4,473,500	4
17	Webster Bank	\$	2,616,394	4
18	The Provident Bank	\$	2,180,000	4
19	South Shore Bank	\$	1,458,250	4
20	Newburyport Five Cents Savings Bank	\$	863,500	4
21	Walpole Co-Operative Bank	\$	7,029,500	3
22	Savers Co-Operative Bank	\$	5,092,500	3
23	Avidia Bank	\$	2,661,000	3
24	The Milford National Bank and Trust Company	\$	2,285,000	3
25	Boston Private Bank & Trust Company	\$	1,929,500	3
26	Lee Bank	\$	1,867,500	3
27	Needham Bank	\$	1,609,250	3
28	S-Bank	\$	1,435,500	3
29	Pilgrim Bank	\$	1,169,250	3
30	Greenfield Savings Bank	\$	930,500	3
31	Reading Co-Operative Bank	\$	710,000	3
32	North Shore Bank, A Cooperative Bank	\$	581,250	3
33	Hometown Bank, a Co-Operative Bank	\$	3,225,000	2
34	Bank of New England	\$	2,670,000	2
35	RBS Citizens	\$	2,411,000	2
36	MutualOne Bank	\$	1,500,000	2
37	Weymouth Bank	\$	1,492,322	2
38	BankNewport	\$	1,360,000	2
39	Seamen's Bank	\$	1,217,500	2
40	Clinton Savings Bank	\$	1,157,500	2
41	Bay State Savings Bank	\$	1,035,000	2
42	Lowell Five Cent Savings Bank	\$	1,025,000	2
43	Webster First FCU	\$	962,500	2
44	MountainOne Bank	\$	947,000	2
45	Beverly Co-Operative Bank	\$	760,775	2
46	Mechanics Cooperative Bank	\$	635,000	2
47	Pentucket Bank	\$	550,000	2
48	Workers CU	\$	541,000	2
49	BankFive	\$	460,000	2
50	Haverhill Bank	\$	416,667	2
51	Camden National Bank	\$	8,016,000	1
52	East Boston Savings Bank	\$	7,400,000	1
53	Florence Savings Bank	\$	6,487,500	1
54	Demansys Energy	\$	5,000,000	1
55	Country Bank for Savings	\$	4,050,000	1
56	Randolph Savings Bank	\$	3,125,000	1
57	The Pittsfield Co-Operative Bank	\$	1,925,000	1
58	JCL Capital Partner	\$	1,697,662	1
59	Hometown Bank	\$	1,259,836	1
60	Rollstone Bank & Trust	\$	1,177,687	1
61	HarborOne CU	\$	1,150,000	1
62	Hampden Bank	\$	1,000,000	1
63	People's Federal Savings Bank	\$	900,000	1

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013

64	Mansfield Co-Operative Bank	\$	815,000	1
65	Commerce Bancshares Corp	\$	637,500	1
66	Blue Hills Bank	\$	580,000	1
67	The Bank of Canton	\$	576,500	1
68	First Citizens FCU	\$	505,000	1
69	Greylock FCU	\$	440,000	1
70	Lowell Co-Operative Bank	\$	430,000	1
71	North Middlesex Savings Bank	\$	387,500	1
72	Spencer Savings Bank	\$	375,000	1
73	Wells Fargo Bank	\$	370,000	1
74	Marlborough Savings Bank	\$	308,300	1
75	Middlesex Federal Savings, F.A.	\$	300,000	1
76	The Village Bank	\$	300,000	1
77	Salem Co-operative Bank	\$	285,000	1
78	First Ipswich Bank	\$	275,000	1
79	Southbridge Savings Bank	\$	251,875	1
80	Salisbury Bank & Trust Company	\$	250,000	1
81	Mayflower Co-Operative Bank	\$	207,500	1
82	Freedom National Bank	\$	200,000	1
83	Chicopee Savings Bank	\$	157,500	1
84	Nuvo Bank and Trust Company	\$	129,000	1
85	Mutual Federal Savings Bank of Plymouth County	\$	127,500	1
86	Merrimack Valley FCU	\$	115,000	1
87	Rockport National Bank	\$	112,500	1
Grand Total		\$	210,687,961	273

RANK	MICROLOAN LENDER	GROSS \$\$ AMOUNT	# LOANS
1	SEED	\$ 415,465	16
2	Accion USA	\$ 148,944	15
3	Dorchester Bay Neighborhood Loan Fund	\$ 301,996	10
4	New Bedford Economic Development Council	\$ 193,550	9
8	Common Capital	\$ 76,500	7
5	Economic Dev. Of Lynn	\$ 235,000	6
6	Jobs for Fall River	\$ 115,000	4
7	RCAP	\$ 111,000	4
Grand Total		\$ 1,597,455	71

SBA SPRINGFIELD BRANCH OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013
WESTERN MASSACHUSETTS

The following loans are included in the MA Loan Volume Report totals above:

RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	MONSON SAVINGS BANK	\$ 1,658,800	24
2	LEE BANK	\$ 770,200	14
3	MOUNTAINONE BANK	\$ 3,183,500	13
4	UNITED BANK	\$ 971,400	11
5	FIRST NIAGARA BANK NATL ASSOC	\$ 1,419,400	9
6	GREENFIELD CO-OPERATIVE BANK	\$ 1,751,400	7
7	GREENFIELD SAVINGS BANK	\$ 1,246,200	7
8	CHICOPEE SAVINGS BANK	\$ 370,000	5
9	WELLS FARGO BANK NATL ASSOC	\$ 3,163,100	4
10	ADAMS COMMUNITY BANK	\$ 1,126,300	4
11	FREEDOM CU	\$ 235,000	4

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - SEPTEMBER 30, 2013

12	WEBSTER BANK NATL ASSOC	\$	683,000	3
13	SALISBURY BANK & TRUST COMPANY	\$	292,000	3
14	TD BANK, NATIONAL ASSOCIATION	\$	260,000	3
15	WESTFIELD BANK	\$	160,000	3
16	BERKSHIRE BANK	\$	114,000	3
17	NEWTEK SMALL BUS. FINANCE INC.	\$	2,400,000	2
18	NBT BANK, NATIONAL ASSOCIATION	\$	200,000	2
19	SIMSBURY BK & TR COMPANY INC.	\$	180,000	2
20	FLORENCE SAVINGS BANK	\$	70,000	2
21	NOAH BANK	\$	2,920,000	1
22	PEOPLE'S UNITED BANK	\$	1,000,000	1
23	SOVEREIGN BANK NATL ASSOC	\$	600,000	1
24	THE BANCORP BANK	\$	469,500	1
25	SPENCER SAVINGS BANK	\$	280,000	1
26	HAMPDEN BANK	\$	165,000	1
27	GREYLOCK FCU	\$	50,000	1
28	EASTHAMPTON SAVINGS BANK	\$	40,000	1
29	PEOPLESBANK	\$	25,000	1
	Grand Total	\$	25,803,800	134
	504 LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS	
1	NEW ENGLAND CERT. DEVEL CORP	\$	6,778,000	8
2	GRANITE ST. ECONOMIC DEVEL COR	\$	4,978,000	4
3	BAY COLONY DEVEL CORP	\$	1,095,000	4
	Grand Total	\$	12,851,000	16
	3rd PARTY			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS	
1	Lee Bank	\$	1,867,500	3
2	Greenfield Savings Bank	\$	930,500	3
3	Florence Savings Bank	\$	6,487,500	1
4	Country Bank for Savings	\$	4,050,000	1
5	The Pittsfield Co-Operative Bank	\$	1,925,000	1
6	TD Bank, National Association	\$	1,434,500	1
7	Hampden Bank	\$	1,000,000	1
8	Greylock FCU	\$	440,000	1
9	RBS Citizens, National Association	\$	261,000	1
10	Salisbury Bank & Trust Company	\$	250,000	1
11	Chicopee Savings Bank	\$	157,500	1
12	Nuvo Bank and Trust Company	\$	129,000	1
	Grand Total	\$	18,932,500	16